

The School Board of Broward County, Florida
Procurement & Warehousing Services

RFP No.: 15-090E Tentative Board Meeting Date*: MARCH 3, 2015

Description: NETWORK AND TELECOMMUNICATION GOODS AND SERVICES (E-RATE) Notified: 4237 Downloaded: 19

TERM CONTRACT RFP Rec'd: 8 No Bids: 8

For: VARIOUS LOCATIONS RFP Opening: DECEMBER 22, 2014
(School/Department)

Fund: VARIOUS FUNDS Advertised Date: NOVEMBER 19, 2014

Award Amount: \$144,000,000

POSTING OF RFP RECOMMENDATION/TABULATION: RFP Recommendations and Tabulations will be posted in the Procurement & Warehousing Services Department and www.Demandstar.com on January 7, 2015 @ 3:00 PM, and will remain posted for 72 hours. Any person Desiring to protest the bid recommendation/tabulation shall file, in writing, a notice of protest within 72 hours after the time posted as stated herein, and shall file a formal written protest within ten days after filing the notice of protest. Saturdays, Sundays, legal holidays and days during which the school district administration is closed shall be excluded in the computation of the 72- hour time period. Filing shall be at the office of the Director of Procurement & Warehousing Services Department, 7720 West Oakland Park Boulevard, Suite 323, Sunrise, Florida 33351. Section 120.57(3)(b), Florida Statutes, states that "the formal written protest shall state with particularity the facts and law upon which the protest is based." Any person who files an action protesting an intended decision shall post with the School Board, at the time of filing the formal written protest, a bond, payable to The School Board of Broward County, Florida, (SBBC), in an amount equal to one percent (1%) of the Board estimated value of the contract. Failure to file a protest within the time prescribed by section 120.57(3), Florida statutes, or a failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under chapter 120, Florida statutes.

(*) The Cone of Silence, as stated in the RFP, is in effect until this RFP is approved by SBBC. The School Board meeting date stated above is a tentative date. Confirm with the Purchasing Agent of record for the actual date the Cone of Silence has concluded.

RECOMMENDATION/TABULATION

EIGHT PROPOSALS WERE RECEIVED AND EVALUATED IN RESPONSE TO RFP 15-090E. PROPOSALS WERE EVALUATED BY THE FOLLOWING COMMITTEE MEMBERS:

GROUP 1 EVALUATED GROUPS 1, 2, AND 3

CLYDE ARNOLD – DISTRICT NETWORK COORDINATOR
JASON GREENBERG – SYSTEM ANALYST
RYAN DIETER – MICRO COMPUTER TECH SPEC, COUNTY
TERRI KINGSLEY – SYSTEM SUPPORT SPECIALIST II
TERESA MACRI – MANAGER INFORMATION SECURITY

GROUP 2 EVALUATED GROUPS 4, 5, 6, AND 7

DIANE SHAPIRO – SENIOR TELECOMMUNICATION ANALYST
CHARLES DREW DEMME – TELECOMMUNICATION ANALYST III
LOWRIE SIMON – SENIOR TELECOMMUNICATION ANALYST
RICK VARGAS – ADMINISTRATOR –CAPITAL BUDGET
JOHN BURKE – TEACHER –ATLANTIC TECHNICAL COLLEGE

SUPPORT STAFF: DIRECTOR OF TECHNICAL SUPPORT SERVICES: DOUG PEARCE & M/WBE SPECIALIST: COLLEEN ROBBS

IN ACCORDANCE WITH SECTION 5.4 OF THE RFP, THE EVALUATION COMMITTEE RECOMMENDS THAT THE GROUPS LISTED BELOW BE AWARDED AS FOLLOWS:

	<u>PRIMARY AWARD</u>	<u>SECONDARY AWARD</u>
GROUP 1: STRUCTURED CABLING	UNIVERSAL CABLING SYSTEM, INC.	UNITED DATA TECHNOLOGIES
GROUP 2: NETWORK EQUIPMENT	JDL TECHNOLOGIES, INC.	UNITED DATA TECHNOLOGIES
GROUP 3: NETWORK EQUIPMENT CORE	JDL TECHNOLOGIES, INC.	UNITED DATA TECHNOLOGIES
GROUP 4: VOICE EQUIPMENT	AT&T CORP.	NO RECOMMENDATION
GROUP 5: VOICE – CIRCUIT-SWITCHED	AT&T CORP.	EDUCATION NETWORK OF AMERICA
GROUP 6: VOICE – PACKET – SWITCHED	AT&T CORP.	EDUCATION NETWORK OF AMERICA
GROUP 7: VOICE –CELLULAR VOICE AND DATA	AT&T CORP.	NO RECOMMENDATION

IN ACCORDANCE WITH SECTION 5.4 (AWARD) OF THE RFP, THE DISTRICT MAY ENTER INTO NEGOTIATIONS WITH THE HIGHEST RANKED PROPOSERS, WHO ARE RECOMMENDED FOR AWARD FOR THE COMPLETION OF AN AGREEMENT AND APPROVAL BY THE SCHOOL BOARD. IN THE EVENT THAT MUTUALLY AGREEABLE NEGOTIATIONS CANNOT BE REACHED, THE COMMITTEE AND PROCUREMENT & WAREHOUSING SERVICES DEPARTMENT MAY NEGOTIATE WITH THE NEXT RANKED PROPOSER, AND SO FORTH.

(*) CERTIFIED M/WBE VENDOR: NONE

THIS AWARD IS CONTINGENT UPON SUCCESSFUL COMPLETION OF WRITTEN AGREEMENTS.

CONTRACT PERIOD: JULY 1, 2015 THROUGH JUNE 30, 2020

By: James Williams Date: 2/11/2015
(Purchasing Agent)

The School Board of Broward County, Florida, prohibits any policy or procedure which results in discrimination on the basis of age, color, disability, gender expression, national origin, marital status, race, religion, sex or sexual orientation. Individuals who wish to file a discrimination complaint, may call the Executive Director, Benefits & EEO Compliance at 754-321-2150 or Teletype Machine (TTY) at 754-321-2158.

Individuals with disabilities requesting accommodations under the Americans with Disabilities Act (ADA) may call the Equal Educational Opportunities (EEO) at 754-321-2150 or Teletype Machine (TTY) at 754-321-2158.

Group 1 Evaluation Scoring:TCS

Evaluator	Jason Greenberg	Terri Kingsley	Teresa Macri	Clyde Arnold	Ryan Dieter
Minimum Eligibility (Y/N)	Y	Y	Y	Y	Y
Strength of Proposing Company	250	260	250	255	225
Strength of Proposed Solution	250	255	250	230	260
Strength of MWBE	10	10	10	10	10
Strength of Price Offer	245	245	245	245	245
Total Points for Each Evaluator	755	770	755	740	740
Average Point Award	752				

Group 1 Evaluation Scoring: JLS

Evaluator	Jason Greenberg	Terri Kingsley	Teresa Macri	Clyde Arnold	Ryan Dieter
Minimum Eligibility (Y/N)	Y	Y	Y	Y	Y
Strength of Proposing Company	150	110	100	190	145
Strength of Proposed Solution	150	90	100	175	110
Strength of MWBE	50	50	50	50	50
Strength of Price Offer	280	280	280	280	280
Total Points for Each Evaluator	630	530	530	695	585
Average Point Award	594				

Group 1 Evaluation Scoring: UCS

Evaluator	Jason Greenberg	Terri Kingsley	Teresa Macri	Clyde Arnold	Ryan Dieter
Minimum Eligibility (Y/N)	Y	Y	Y	Y	Y
Strength of Proposing Company	250	275	300	270	280
Strength of Proposed Solution	275	280	300	275	285
Strength of MWBE	15	15	15	15	15
Strength of Price Offer	315	315	315	315	315
Total Points for Each Evaluator	855	885	930	875	895
Average Point Award	888				

Group 1 Evaluation Scoring:UDT

Evaluator	Jason Greenberg	Terri Kingsley	Teresa Macri	Clyde Arnold	Ryan Dieter
Minimum Eligibility (Y/N)	Y	Y	Y	Y	Y
Strength of Proposing Company	250	240	200	260	240
Strength of Proposed Solution	150	120	200	175	220
Strength of MWBE	20	20	20	20	20
Strength of Price Offer	350	350	350	350	350
Total Points for Each Evaluator	770	730	770	805	830
Average Point Award	781				

Group 2 Evaluation Scoring: JDL

Evaluator	Jason Greenberg	Terri Kingsley	Teresa Macri	Clyde Arnold	Ryan Dieter
Minimum Eligibility (Y/N)	Y	Y	Y	Y	Y
Strength of Proposing Company	250	285	300	275	280
Strength of Proposed Solution	225	280	300	275	285
Strength of MWBE	20	20	20	20	20
Strength of Price Offer	350	350	350	350	350
Total Points for Each Evaluator	845	935	970	920	935
Average Point Award	921				

Group 2 Evaluation Scoring: ELECTRONICA

Evaluator	Jason Greenberg	Terri Kingsley	Teresa Macri	Clyde Arnold	Ryan Dieter
Minimum Eligibility (Y/N)	Y	Y	Y	Y	Y
Strength of Proposing Company	25	90	100	175	120
Strength of Proposed Solution	100	60	100	125	110
Strength of MWBE	10	10	10	10	10
Strength of Price Offer	245	245	245	245	245
Total Points for Each Evaluator	380	405	455	555	485
Average Point Award	456				

Group 2 Evaluation Scoring:JLS

Evaluator	Jason Greenberg	Terri Kingsley	Teresa Macri	Clyde Arnold	Ryan Dieter
Minimum Eligibility (Y/N)	Y	Y	Y	Y	Y
Strength of Proposing Company	200	110	100	190	110
Strength of Proposed Solution	50	75	100	150	100
Strength of MWBE	50	50	50	50	50
Strength of Price Offer	315	315	315	315	315
Total Points for Each Evaluator	615	550	565	705	575
Average Point Award	602				

Group 2 Evaluation Scoring:UDT

Evaluator	Jason Greenberg	Terri Kingsley	Teresa Macri	Clyde Arnold	Ryan Dieter
Minimum Eligibility (Y/N)	Y	Y	Y	Y	Y
Strength of Proposing	250	240	200	260	220
Strength of Proposed Solution	200	180	200	240	210
Strength of MWBE	20	20	20	20	20
Strength of Price Offer	280	280	280	280	280
Total Points for Each Evaluator	750	720	700	800	730
Average Point Award	740				

Group 3 Evaluation Scoring: ELECTRONICA

Evaluator	Jason Greenberg	Terri Kingsley	Teresa Macri	Clyde Arnold	Ryan Dieter
Minimum Eligibility (Y/N)	Y	Y	Y	Y	Y
Strength of Proposing Company	25	90	100	140	120
Strength of Proposed Solution	100	80	100	175	120
Strength of MWBE	10	10	10	10	10
Strength of Price Offer	280	280	280	280	280
Total Points for Each Evaluator	415	460	490	605	530
Average Point Award	500				

Group 3 Evaluation Scoring:JDL

Evaluator	Jason Greenberg	Terri Kingsley	Teresa Macri	Clyde Arnold	Ryan Dieter
Minimum Eligibility (Y/N)	Y	Y	Y	Y	Y
Strength of Proposing Company	250	285	300	275	285
Strength of Proposed Solution	250	285	300	275	290
Strength of MWBE	20	20	20	20	20
Strength of Price Offer	350	350	350	350	350
Total Points for Each Evaluator	870	940	970	920	945
Average Point Award	929				

Group 3 Evaluation Scoring:UDT

Evaluator	Jason Greenberg	Terri Kingsley	Teresa Macri	Clyde Arnold	Ryan Dieter
Minimum Eligibility (Y/N)	Y	Y	Y	Y	Y
Strength of Proposing Company	250	240	200	260	225
Strength of Proposed Solution	200	110	200	240	220
Strength of MWBE	20	20	20	20	20
Strength of Price Offer	315	315	315	315	315
Total Points for Each Evaluator	785	685	735	835	780
Average Point Award	764				

Group 4 Evaluation Scoring:AT&T

Evaluator	Drew Demme	Diane Shapiro	Lowrie Simon	Rick Vargas	John Burke
Minimum Eligibility (Y/N)	Y	Y	Y	Y	Y
Strength of Proposing Company	300	300	300	300	300
Strength of Proposed Solution	300	300	300	300	300
Strength of MWBE	20	20	20	20	20
Strength of Price Offer	350	350	350	350	350
Total Points for Each Evaluator	970	970	970	970	970
Average Point Award	970				

Group 5 Evaluation Scoring: ATT

Evaluator	Drew Demme	Diane Shapiro	Lowrie Simon	Rick Vargas	John Burke
Minimum Eligibility (Y/N)	Y	Y	Y	Y	Y
Strength of Proposing Company	300	300	300	300	300
Strength of Proposed Solution	290	300	300	300	300
Strength of MWBE	20	20	20	20	20
Strength of Price Offer	315	315	315	315	315
Total Points for Each Evaluator	925	935	935	935	935
Average Point Award	933				

Group 5 Evaluation Scoring: ENA

Evaluator	Drew Demme	Diane Shapiro	Lowrie Simon	Rick Vargas	John Burke
Minimum Eligibility (Y/N)	Y	Y	Y	Y	Y
Strength of Proposing Company	300	290	300	300	300
Strength of Proposed Solution	220	200	200	260	285
Strength of MWBE	15	15	15	15	15
Strength of Price Offer	350	350	350	350	350
Total Points for Each Evaluator	885	855	865	925	950
Average Point Award	896				

Group 6 Evaluation Scoring: ATT

Evaluator	Drew Demme	Diane Shapiro	Lowrie Simon	Rick Vargas	John Burke
Minimum Eligibility (Y/N)	Y	Y	Y	Y	Y
Strength of Proposing Company	300	300	300	300	300
Strength of Proposed Solution	250	260	250	300	290
Strength of MWBE	20	20	20	20	20
Strength of Price Offer	350	350	350	350	350
Total Points for Each Evaluator	920	930	920	970	960
Average Point Award	940				

Group 6 Evaluation Scoring: ENA

Evaluator	Drew Demme	Diane Shapiro	Lowrie Simon	Rick Vargas	John Burke
Minimum Eligibility (Y/N)	Y	Y	Y	Y	Y
Strength of Proposing Company	300	290	300	300	300
Strength of Proposed Solution	275	250	260	290	285
Strength of MWBE	15	15	15	15	15
Strength of Price Offer	315	315	315	315	315
Total Points for Each Evaluator	905	870	890	920	915
Average Point Award	900				

Group 7 Evaluation Scoring:ATT

Evaluator	Drew Demme	Diane Shapiro	Lowrie Simon	Rick Vargas	John Burke
Minimum Eligibility (Y/N)	Y	Y	Y	Y	Y
Strength of Proposing Company	300	300	300	300	300
Strength of Proposed Solution	300	300	300	300	300
Strength of MWBE	20	20	20	20	20
Strength of Price Offer	350	350	350	350	350
Total Points for Each Evaluator	970	970	970	970	970
Average Point Award	970				